

# **Im, Hong Jae** 임홍재

**Chair Professor** 

## **RESEARCH AREAS**

International negotiation: theory and practice International conference: participation and negotiation

#### **TEACHING AREAS**

Negotiation strategy and the role of culture Eighteen rules of procedure for effective participation Multilateral negotiation

## EDUCATION

(1980) Foreign Service Program, Oxford University (Certificate in Diplomacy)(1978) English Language and Literature, Seoul National University (Bachelor's Degree)

# **PUBLISHED JOURNALS**

- <sup>D</sup> OECD(1998)
- International Conference: participation and negotiation(2000)
- <sup>o</sup> Stories on Vietnam(2010)
- China's rising and responses of Southeast Asian countries(2013)(co-authorship)
- Ambassadors talk about Korea's Asian strategy(2014)(co-authorship)
- Empathy and Innovation(2021)(co-authorship)

